



NoBull Retail Same Store Sales Dashboard

Ticker	Concept/ Company Name	FYE	Annual U.S. Same Store Sales ⁽²⁾				3 Yr. Stack '22 vs. '19	2023 Outlook ⁽²⁾	Quarterly Same Store Sales ⁽²⁾					
			2019	2020	2021	2022			3Q:22	4Q:22	1Q:23	2Q:23	3Q:23	4Q:23 Outlook
QSR	Burger King	Dec.	1.7%	-5.6%	4.7%	2.2%	1.0%	N/a	4.0%	5.0%	8.7%	8.3%	6.6%	N/a
BFI	BurgerFi	Dec.	N/a	-12.0%	14.0%	-7.0%	-6.7%	-7.0%	-5.0%	-9.0%	-4.0%	-10.0%	-11.0%	-9.0%
CMG	Chipotle	Dec.	11.1%	1.8%	19.3%	8.0%	31.2%	Mid - High SD	7.6%	5.6%	10.9%	7.4%	5.0%	Mid - High SD
JACK	Del Taco	Oct.	0.9%	-0.9%	7.7%	3.7%	10.7%	Low - Mid SD	5.2%	3.0%	3.2%	1.7%	-1.5%	N/a
DPZ	Domino's Pizza	Dec.	3.2%	11.5%	3.5%	-0.8%	14.5%	N/a	2.0%	0.9%	3.6%	0.1%	-0.6%	N/a
BROS	Dutch Bros	Dec.	2.0%	2.0%	8.4%	1.0%	11.7%	LSD	1.7%	-0.6%	-2.0%	3.8%	4.0%	N/a
LOCO	El Pollo Loco	Dec.	2.0%	-2.4%	12.1%	5.9%	15.9%	N/a	3.8%	4.7%	0.8%	-3.4%	0.8%	N/a
QSR	Firehouse Subs	Dec.	2.9%	-0.4%	21.0%	1.1%	21.8%	N/a	0.3%	1.0%	6.7%	2.6%	3.9%	N/a
JACK	Jack in the Box	Oct.	1.3%	4.0%	10.3%	0.9%	15.7%	Low - Mid SD	4.0%	7.8%	9.5%	7.9%	3.9%	N/a
YUM	KFC	Dec.	1.0%	5.0%	8.0%	-1.0%	12.3%	N/a	2.0%	1.0%	2.0%	5.0%	0.0%	N/a
DNUT	Krispy Kreme	Dec.	3.0%	9.4%	14.3%	15.0%	43.8%	9% to 11%	9.3%	15.0%	9.0%	9.3%	9.1%	N/a
MCD	McDonald's	Dec.	5.0%	0.4%	13.8%	5.9%	21.0%	N/a	6.1%	10.3%	12.6%	10.3%	8.1%	N/a
PZZA	Papa John's	Dec.	-2.2%	17.6%	11.8%	0.7%	32.4%	1.0%	-0.8%	1.1%	0.0%	-1.4%	2.9%	N/a
YUM	Pizza Hut	Dec.	-1.0%	3.0%	5.0%	-1.0%	7.1%	N/a	1.0%	4.0%	8.0%	1.0%	0.0%	N/a
QSR	Popeyes	Dec.	13.0%	15.7%	-2.0%	-0.5%	12.8%	N/a	1.3%	1.5%	3.4%	4.2%	5.6%	N/a
PBPB	Potbelly	Dec.	-3.0%	-24.7%	30.3%	18.5%	16.3%	11.9% to 12%	15.0%	18.9%	22.2%	12.9%	8.0%	5.9% to 6.4%
SBUX	Starbucks	Oct.	5.0%	-12.0%	21.0%	12.0%	19.3%	N/a	11.0%	10.0%	12.0%	7.0%	8.0%	N/a
SG	Sweetgreen	Dec.	15.0%	-26.0%	25.0%	13.0%	4.5%	3% to 5%	6.0%	4.0%	5.0%	3.0%	4.0%	N/a
YUM	Taco Bell	Dec.	5.0%	-1.0%	11.0%	8.0%	18.7%	N/a	7.0%	11.0%	9.0%	4.0%	8.0%	N/a
YUM	The Habit Burger	Dec.	N/a	-11.0%	16.0%	-1.0%	2.2%	N/a	-1.0%	-1.0%	0.0%	0.0%	-5.0%	N/a
QSR	Tim Horton's	Dec.	-2.1%	-9.9%	9.5%	0.6%	-0.7%	N/a	2.1%	0.9%	5.2%	5.0%	-0.1%	N/a
WEN	Wendy's	Dec.	2.9%	2.0%	9.2%	3.9%	15.7%	N/a	6.4%	5.9%	7.2%	4.9%	2.2%	N/a
WING	Wingstop	Dec.	11.1%	21.4%	8.0%	3.4%	35.6%	16.0%	6.9%	8.7%	20.1%	16.8%	15.3%	N/a
QSR	23		4.3%	0.4%	12.2%	5.6%	18.2%		6.0%	7.6%	9.6%	6.7%	6.0%	
DIN	Applebee's	Dec.	-0.7%	-22.4%	38.2%	5.1%	12.7%	N/a	3.8%	1.7%	6.1%	-1.0%	-2.4%	N/a
BJRI	BJ's Restaurants Inc.	Dec.	1.1%	-34.0%	38.3%	14.0%	4.1%	N/a	8.9%	6.6%	9.0%	4.7%	0.4%	N/a
BLMN	Bonfish Grill	Dec.	0.1%	-30.1%	40.6%	4.5%	2.7%	N/a	-0.9%	0.5%	5.2%	0.5%	-0.5%	N/a
BLMN	Carrabba's	Dec.	0.1%	-16.4%	32.2%	3.4%	14.3%	N/a	0.7%	2.8%	6.7%	3.5%	3.0%	N/a
EAT	Chili's	Jun.	2.2%	-8.8%	8.9%	8.3%	7.6%	N/a	3.4%	7.5%	9.1%	6.0%	6.0%	N/a
CBRL	Cracker Barrel	Jul.	2.6%	-18.9%	8.4%	15.0%	1.1%	N/a	7.1%	8.4%	7.4%	2.4%	-0.5%	N/a
DENN	Denny's Corporation	Dec.	2.0%	-31.4%	41.1%	6.3%	2.9%	3.5%	1.5%	2.0%	8.4%	3.0%	1.8%	1.3%
BLMN	Fleming's Prime Steakhouse	Dec.	0.7%	-29.5%	60.9%	12.0%	27.0%	N/a	1.3%	3.1%	3.6%	-2.5%	-4.1%	N/a
DIN	IHOP	Dec.	1.1%	-32.8%	40.2%	5.8%	-0.3%	N/a	1.9%	2.0%	8.7%	2.1%	2.0%	N/a
DRI	LongHorn	May	3.3%	-8.8%	5.5%	28.1%	23.3%	N/a	4.2%	7.3%	10.8%	7.1%	8.1%	4.9%
EAT	Maggiano's	Jun.	0.6%	-19.9%	-19.8%	53.0%	-1.7%	N/a	18.2%	21.2%	21.6%	9.1%	2.6%	N/a
DRI	Olive Garden	May	3.9%	-8.6%	-9.9%	24.1%	2.2%	N/a	2.3%	7.6%	12.3%	4.4%	6.1%	4.1%
BLMN	Outback	Dec.	2.0%	-16.9%	24.2%	2.8%	6.1%	N/a	2.3%	0.9%	4.9%	0.6%	-1.1%	N/a
RRGB	Red Robin	Dec.	-0.3%	-28.3%	33.5%	9.2%	4.5%	1% to 3%	4.3%	2.5%	8.6%	1.5%	-3.4%	N/a
RUTH	Ruth's Hospitality Group	Dec.	0.9%	-40.2%	58.6%	13.8%	7.9%	N/a	2.9%	4.5%	3.8%	N/a	N/a	N/a
SHAK	Shake Shack Inc.	Dec.	1.3%	-27.8%	24.2%	7.8%	-3.3%	N/a	6.3%	5.1%	10.3%	3.0%	2.3%	N/a
TXRH	Texas Roadhouse Inc.	Dec.	4.6%	-14.4%	37.8%	9.8%	29.6%	Pos. Growth	8.0%	7.3%	12.9%	9.1%	8.3%	N/a
CAKE	The Cheesecake Factory	Dec.	0.8%	-28.2%	44.0%	7.0%	10.6%	N/a	1.1%	4.0%	5.7%	1.5%	2.4%	N/a
FSR	18		1.9%	-19.4%	25.7%	11.5%	9.0%		4.0%	5.0%	8.8%	3.4%	2.6%	



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			2019	2020	2021	2022			3Q:22	4Q:22	1Q:23	2Q:23	3Q:23	4Q:23 Outlook
ACI	Albertsons Companies	Feb.	2.1%	16.9%	-0.1%	6.9%	24.8%	N/a	7.4%	7.9%	5.6%	4.9%	2.9%	N/a
ARKO	Arko Corp.	Dec.	-0.8%	-7.8%	-0.3%	-6.0%	-13.6%	N/a	-6.6%	-5.5%	-2.9%	-1.6%	-3.7%	N/a
CASY	Casey's General Stores Inc.	Apr.	0.1%	-2.7%	-2.7%	5.2%	-0.5%	3% to 5%	2.9%	1.6%	2.2%	2.1%	1.0%	N/a
UNFI	Club Foods & Shoppers	Jul.	N/a	N/a	2.8%	1.1%	N/a	N/a	1.8%	2.6%	-0.7%	-1.9%	-1.1%	N/a
GO	Grocery Outlet Holding Corp.	Dec.	5.2%	12.7%	-6.0%	11.8%	18.4%	7% to 8%	15.4%	15.1%	12.1%	9.2%	6.4%	6.5%
IMKTA	Ingles Markets Incorporated	Sep.	3.9%	15.1%	5.4%	7.7%	30.7%	N/a	5.2%	7.3%	3.4%	3.8%	1.6%	N/a
SFM	Sprouts Farmers Market Inc.	Dec.	1.1%	6.9%	-6.7%	2.2%	1.9%	3.0%	2.4%	2.9%	3.1%	3.2%	3.9%	3.0%
KR	The Kroger Co.	Jan.	2.0%	14.1%	0.2%	5.6%	20.8%	0.6% to 1.0%	6.9%	6.2%	3.5%	1.0%	-0.6%	N/a
VLGEA	Village Super Market Inc.	Jul.	-0.5%	5.3%	2.3%	4.1%	12.1%	N/a	4.3%	3.2%	3.4%	3.2%	2.0%	N/a
WMK	Weis Markets Inc.	Dec.	1.5%	17.5%	0.2%	9.5%	28.9%	N/a	6.7%	9.6%	3.6%	4.8%	0.8%	N/a
Grocery	10		1.9%	13.6%	-0.1%	5.8%	19.8%		6.5%	6.3%	4.0%	2.4%	0.7%	
AMZN	Amazon.com Inc. ⁽³⁾	Dec.	20.8%	38.4%	18.4%	12.9%	85.0%	N/a	20.3%	13.4%	11.0%	10.9%	11.5%	7% to 12%
COST	Costco Wholesale Corp.	Aug.	6.4%	9.2%	13.6%	10.4%	37.0%	N/a	6.5%	5.8%	1.8%	3.1%	2.6%	N/a
DG	Dollar General Corporation	Feb.	3.9%	16.3%	-2.8%	4.3%	17.9%	-1.0% to Flat	6.8%	5.7%	1.6%	-0.1%	-1.3%	N/a
DLTR	Dollar Tree Inc.	Jan.	1.8%	6.1%	1.0%	5.9%	13.5%	MSD	6.5%	7.4%	4.8%	6.9%	3.9%	LSD
TGT	Target Corporation	Jan.	3.4%	19.3%	12.7%	2.2%	37.4%	MSD Decline	2.7%	0.7%	0.0%	-5.4%	-4.9%	MSD Decline
WMT	Walmart Inc.	Jan.	2.5%	9.0%	6.9%	7.1%	24.8%	N/a	8.5%	8.8%	7.3%	6.3%	4.7%	N/a
Big Box Retail	6		7.0%	17.6%	11.0%	8.6%	43.6%		10.8%	8.7%	6.6%	5.8%	5.1%	
CVS	CVS Health Corporation ⁽⁴⁾	Dec.	1.1%	0.9%	7.6%	7.4%	16.6%	N/a	5.1%	3.1%	7.7%	-0.3%	-2.2%	N/a
WBA	Walgreens Boots Alliance	Aug.	-2.4%	1.6%	1.2%	6.1%	9.1%	N/a	-1.9%	1.4%	-1.0%	-0.2%	-3.3%	N/a
Pharmacy Retail	2		-0.9%	1.3%	4.0%	6.7%	12.5%		1.2%	2.2%	2.9%	-0.2%	-2.8%	
BURL	Burlington Stores Inc.	Jan.	3.0%	N/a	15.0%	-13.0%	N/a	3.0%	-17.0%	-2.0%	4.0%	4.0%	6.0%	N/a
LULU	Lululemon Athletica Inc.	Jan.	N/a	N/a	40.0%	19.0%	N/a	N/a	17.0%	17.0%	16.0%	9.0%	9.0%	N/a
ROST	Ross Stores Inc.	Jan.	3.0%	-18.1%	13.0%	-4.0%	-11.2%	2% to 3%	-3.0%	1.0%	1.0%	5.0%	5.0%	1% to 2%
GPS	The Gap Inc.	Jan.	-3.0%	-6.3%	6.0%	-7.0%	-7.6%	N/a	0.0%	-5.0%	-3.0%	-6.0%	-2.0%	N/a
TJX	The TJX Companies Inc.	Jan.	4.2%	-1.7%	17.0%	0.0%	15.0%	4% to 5%	-2.0%	4.0%	1.7%	6.7%	7.4%	3% to 4%
Apparel	5		2.3%	-5.9%	15.2%	-2.1%	3.1%		-2.1%	2.1%	1.9%	4.2%	5.3%	
AAP	Advance Auto Parts Inc.	Dec.	1.1%	2.4%	10.7%	0.3%	13.7%	-0.5% to +0.5%	-0.7%	2.1%	-0.4%	-0.6%	1.2%	N/a
AZO	AutoZone Inc.	Aug.	3.0%	7.4%	13.6%	8.4%	32.3%	N/a	6.2%	5.6%	5.3%	1.9%	1.7%	N/a
KMX	CarMax Inc. ⁽⁵⁾	Feb.	9.7%	-10.5%	54.3%	-7.6%	27.6%	N/a	0.4%	-21.0%	-22.0%	-16.2%	-12.5%	-2% to 0%
ORLY	O'Reilly Automotive Inc.	Dec.	4.0%	10.9%	13.3%	6.4%	33.7%	7% to 8%	7.6%	9.0%	10.8%	9.0%	8.7%	N/a
Auto	4		5.5%	0.7%	31.9%	-0.1%	27.7%		2.9%	-5.7%	-6.2%	-4.8%	-3.0%	
BBY	Best Buy Co. Inc.	Jan.	2.3%	9.2%	11.0%	-10.3%	8.7%	-6% to -7.5%	-10.5%	-9.6%	-10.4%	-6.3%	-7.3%	-3% to -7%
WSM	Williams-Sonoma Inc.	Jan.	6.0%	17.0%	22.0%	6.5%	52.0%	N/a	8.1%	-0.6%	-6.0%	-11.9%	-14.6%	N/a
Home Goods	2		2.7%	10.2%	12.5%	-7.6%	15.7%		-7.5%	-8.1%	-9.7%	-7.2%	-8.5%	
LOW	Lowe's Companies Inc.	Feb.	2.6%	26.1%	6.9%	-0.9%	33.6%	-5.0%	2.2%	-1.5%	-4.3%	-1.6%	-7.4%	N/a
HD	The Home Depot Inc.	Feb.	3.8%	20.6%	10.7%	2.9%	37.4%	-3% to -4%	4.5%	-0.3%	-4.6%	-2.0%	-3.5%	N/a
Home Improvement	2		3.3%	22.8%	9.2%	1.3%	35.8%		3.5%	-0.8%	-4.5%	-1.8%	-5.1%	
CHH	Choice Hotels International	Dec.	-0.9%	-30.7%	47.5%	12.4%	14.9%	1.0%	3.4%	6.1%	5.9%	0.5%	-0.8%	N/a
HLT	Hilton Worldwide Holdings	Dec.	0.7%	-55.4%	64.5%	36.5%	0.1%	12% to 12.5%	22.0%	19.6%	21.4%	5.6%	3.0%	4.5% to 5.5%
H	Hyatt Hotels Corporation	Dec.	-0.6%	-61.3%	76.6%	50.5%	2.7%	15% to 16%	35.6%	24.8%	31.1%	4.9%	2.9%	N/a
MAR	Marriott International Inc.	Dec.	1.0%	-59.4%	67.7%	46.5%	-0.3%	8% to 9%	28.5%	23.6%	25.6%	6.0%	4.3%	3% to 4%
Hotel	4		0.6%	-54.0%	64.9%	39.9%	1.8%		24.3%	20.5%	22.6%	5.2%	3.2%	
NoBull Total Retail	76		4.7%	12.3%	12.3%	7.5%	32.3%		8.2%	6.5%	5.0%	3.8%	2.7%	
Total U.S. Retail Sales Y/Y % change)			3.1%	0.9%	18.4%	9.6%	30.8%		10.0%	6.6%	5.1%	1.6%	3.0%	



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BYND	Beyond Meat Inc.	Dec.	238.8%	62.6%	-1.6%	-4.9%	52.2%	-21% to -19%	-7.9%	-20.9%	-29.8%	-40.1%	-30.8%	N/a
CHEF	The Chefs' Warehouse Inc.	Dec.	10.2%	-30.2%	57.0%	49.7%	64.2%	N/a	36.7%	41.8%	40.5%	36.1%	33.2%	N/a
USFD	US Foods Holding Corp.	Dec.	7.3%	-11.8%	28.8%	15.5%	31.3%	N/a	13.0%	11.5%	9.5%	2.1%	2.1%	N/a
TSN	Tyson Foods Inc.	Sep.	5.0%	0.9%	7.8%	12.2%	22.1%	N/a	6.8%	2.1%	-0.4%	-3.0%	-3.0%	N/a
PFGC	Performance Food Group	Jun.	12.1%	27.1%	21.2%	67.4%	157.8%	N/a	41.7%	8.3%	5.3%	1.9%	1.5%	N/a
SYF	Sysco Corporation	Jun.	3.1%	-11.3%	-0.5%	32.6%	17.1%	N/a	16.8%	13.1%	10.4%	2.3%	0.6%	N/a
Food Suppliers	6		6.2%	-0.4%	13.0%	34.2%	59.3%		20.6%	9.2%	6.6%	1.3%	0.7%	
GIS	General Mills Inc.	May	12.1%	7.2%	1.0%	8.8%	17.9%	Flat to -1% ('24 Global)	12.6%	10.7%	15.9%	3.5%	3.0%	N/a
CAG	Conagra Brands Inc.	May	23.3%	16.8%	1.2%	3.1%	21.8%	1% to 2% ('24 Global)	10.5%	9.2%	5.8%	1.6%	-1.0%	N/a
KO	The Coca-Cola Company	Dec.	3.3%	-3.7%	15.3%	18.5%	31.6%	10% to 11% (Global)	22.9%	10.8%	9.3%	8.7%	6.2%	N/a
PEP	PepsiCo Inc.	Dec.	4.0%	5.6%	9.2%	10.9%	27.8%	10% (Global)	10.6%	14.6%	11.5%	11.4%	7.4%	N/a
MDLZ	Mondelez International Inc.	Dec.	3.5%	7.6%	0.2%	16.4%	25.5%	14% to 15% (Global)	19.6%	28.3%	26.8%	22.7%	14.0%	N/a
JJSF	J&J Snack Foods Corp.	Sep.	4.2%	-13.9%	12.0%	20.6%	16.4%	N/a	23.9%	10.3%	20.0%	12.0%	10.8%	N/a
K	Kellogg Company	Dec.	-3.6%	-0.8%	-2.2%	9.8%	6.5%	N/a	13.8%	14.5%	13.2%	3.4%	-0.4%	N/a
KHC	The Kraft Heinz Company	Dec.	-2.1%	7.6%	-3.1%	-0.1%	4.2%	4% to 6% (Global)	1.5%	9.1%	6.2%	0.8%	-0.4%	N/a
UNFI	United Natural Foods Inc.	Jul.	N/a	17.1%	1.3%	8.0%	28.1%	N/a	8.2%	5.7%	4.1%	2.3%	0.4%	N/a
Packaged Food	9		4.1%	7.8%	4.3%	9.4%	22.6%		11.3%	12.0%	10.4%	7.0%	4.1%	
Total Suppliers	15		5.2%	3.8%	8.7%	23.1%	42.9%		16.5%	10.5%	8.3%	3.9%	2.2%	
DASH	DoorDash Inc. ⁽⁷⁾	Dec.	185.9%	206.8%	70.1%	27.3%	564.4%	N/a	29.9%	29.5%	28.8%	25.9%	23.8%	N/a
FDX	FedEx Corporation ⁽⁸⁾	May	6.3%	-3.2%	16.9%	-2.9%	9.9%	N/a	-10.6%	-15.1%	-13.9%	-10.5%	-6.7%	N/a
Other	2													

(1) Total U.S. system sales (\$ Millions) includes company & franchise sales.

(2) Total retail sales and supplier same store sales are an estimate based on the y/y % change in sales for the period since these companies do not report this metric. Hotel same store sales estimate is based on revenue per available room (RevPAR).

(3) Amazon same store sales estimate represents the y/y % change in net sales for North America and excludes AWS (server & tech business).

(4) CVS total sales are front store only (excludes pharmacy).

(5) Carmax comparable store sales based on change in used vehicle revenues.

(6) The majority of food suppliers sales represent North America (U.S. & Canada).

(7) DoorDash sales figures represent Marketplace GOV (the total dollar value of orders completed on its Marketplaces).

(8) Represents FedEx Total Average Daily Package Volume (Millions of Units) in the systemwide sales column and the y/y % change in the annual & quarterly same store sales columns.